

Corporate Backgrounder

Headquarters: Aliso Viejo, California

Employees: More than 900

Fiscal 2015 Revenue: \$520 million



A leading provider of data, server, and storage networking infrastructure solutions, QLogic® (NASDAQ: QLGC) is focused on the predictability and consistency of infrastructure—a key requirement of application owners.

Using a protocol-agnostic approach, QLogic provides integrated solutions that address the broad networking spectrum. The company's leadership in technology integration, maturity of software stack, and advantage in time-to-market make it the top choice to address I/O requirements in a virtualized world. Channel partners and leading OEMs, such as Cisco®, Dell®, EMC®, Fujitsu®, HP®, Huawei®, IBM®, Inspur®, Lenovo®, NetApp®, and Oracle®, rely on QLogic adapters, switches, and ASICs for their data, storage, and server networking solutions. QLogic is a NASDAQ Global Select company.

PRODUCT PORTFOLIO

Adapters

QLogic 2000 Series	Fibre Channel Adapters
QLogic 1800 Series	Fibre Channel Adapters
QLogic 800 Series	Fibre Channel Adapters
QLogic 400 Series	Fibre Channel Adapters
QLogic 10000 Series	Caching Fibre Channel Adapters
QLogic 3000 Series	Intelligent Ethernet Adapters
QLogic 4000 Series	iSCSI Adapters
QLogic 8000 Series	Converged Network Adapters
QLogic 1000 Series	Converged Network Adapters

Switches

QLogic 3000 Series	Fixed-Port Fibre Channel Switches
QLogic 5000 Series	Stackable Fibre Channel Switches

HIGHLY ATTRACTIVE FINANCIAL MODEL

- Significant financial strength—\$316 million in cash and marketable securities, and no debt as of 3/29/15
- 79 consecutive quarters of profitability*
- \$520 million of revenue in FY15
- \$82 million in cash from operations in FY15
- \$22 million of stock buyback in FY15; \$1.96 billion to date

THE LEADER IN KEY MARKET SECTORS

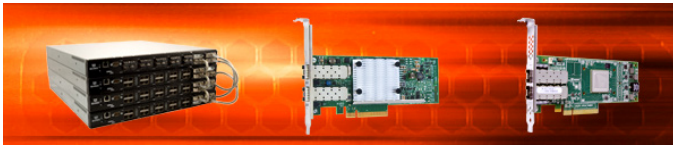
- 58.4 percent Fibre Channel Adapter market share in CY14
- 11 consecutive years of Fibre Channel Adapter market leadership
- Nearly 64 percent Fibre Channel blade server mezzanine card market share

SIGNIFICANT COMPETITIVE ADVANTAGES

- Owner of most established, proven Fibre Channel stack in the industry—nearly 16.5 million Fibre Channel ports shipped
- Intellectual property portfolio spans specialized silicon for FCoE and Ethernet
- Latest in ASIC design technology—unparalleled in every respect

WORLD-CLASS MANAGEMENT TEAM

- Relentless focus on market leadership and execution

**INDUSTRY AND TECHNOLOGY LEADERSHIP**

QLogic is an industry and technology leader with a consistent track record of being first to introduce innovative new technology.

Industry Firsts

- 1st to sample 25/40/50/100Gb Ethernet Controller
- 1st to run offloaded Fibre Channel over Ethernet (FCoE), iSCSI, and IP (Ethernet) traffic concurrently
- 1st to offer a Caching SAN Adapter that combines QLogic's market-leading Fibre Channel adapter, intelligent caching, and I/O management with connectivity to a server-based PCIe flash card to dramatically increase application performance
- 1st to perform switch-agnostic, virtual machine (VM-to-VM) communication within physical machines
- 1st to deploy quad 1GbE and dual 10GbE ports from a single chip, using advanced FlexLOM[®] technology
- 1st single chip FCoE Converged Network Adapter
- 1st FCoE Switch ASIC with flex port technology, enabling ports to be dynamically allocated to support Fibre Channel, iSCSI, or FCoE data— instantaneously
- 1st FCoE Converged Network Adapter
- 1st end-to-end 8Gb Fibre Channel network
- 1st FCoE SAN (with NetApp)
- 1st transparent Fibre Channel blade server switch
- 1st stackable Fibre Channel Switch
- 1st Fibre Channel Switch with 10Gb Fibre Channel technology
- 1st Fibre Channel blade server switches and adapters
- 1st 2Gb Fibre Channel Switch
- 1st dual-port adapter on a chip
- 1st hard disk controller with embedded transceiver
- 1st embedded Fibre Channel transceiver

Industry Memberships

- 2550100 Alliance
- 25 Gigabit Ethernet Consortium
- Ethernet Alliance (EA)
- Storage Networking Industry Association (SNIA)
- Fibre Channel Industry Association[®] (FCIA)
- StorageNetworking.org
- Green Grid Consortium
- Blade.org
- PCI-SIG[®]

MARKET LEADERSHIP

QLogic is a market leader in both market share positions for key products and in third-party recognition.

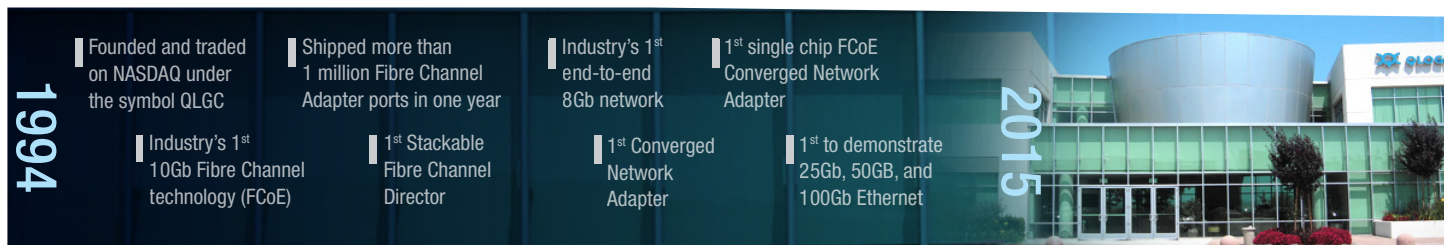
Market Share Leadership

- #1 Fibre Channel Adapters
- #1 Fibre Channel Adapters for blade servers
- #1 Transparent Fibre Channel Switches for blade servers
- #1 Stackable Fibre Channel Switches
- #1 iSCSI Adapters
- #1 iSCSI Adapters for blade servers
- #2 10Gb Ethernet Adapters and ASIC in port share

Third-Party Recognition for Market Leadership

- 2014 QLogic leads the Fibre Channel Adapter market by nearly 18 percentage points and has been the market share leader for 11 consecutive years – Dell'Oro Group
- Awarded 5-Star Rating in CRN's 2014 Partner Program Guide for Third Consecutive Year
- 2012 Storage Magazine Product of the Year Award (16Gb Fibre Channel Adapters Series)
- 2012 Storage Magazine Storage Solution of the Year
- 2012 IT Brand Pulse March 2012 Brand Leader Awards for Fibre Channel Host Bus Adapters (Price Leader, Market Leader, Performance Leader, Reliability Leader)
- 2012 CRN Top 100 Data Center Award
- 2011 SearchStorage/Storage Magazine Products of the Year Finalist for Networking Equipment (8200 Series Adapters)
- 2009 Everything Channel Five-Star Partner Program Guide certification for fourth consecutive year
- 2009 SearchStorage/Storage Magazine "Silver" Networking Product of the Year Award (8100 Series Adapters)
- 2009 StorAge Magazine Best FCoE Connectivity Solutions (8100 Series Adapters)
- 2008 AEA Product of the Year (QLogic 8Gb network)
- 2008 VARBusiness Gold Five-Star Award
- 2008 Technology Council Company of the Year
- 2008 Storage Magazine Product of the Year Finalist (QLogic 8Gb network)
- 2007 Storage Magazine Product of the Year Silver Award (9000 Series Switches)
- 2007 Forbes 200 List of Best Small Companies for second consecutive year
- 2007 Best Practices Award
- 2007 Five-Star Rating from VAR Business and Government VAR Magazines

COMPANY HISTORY

**2015**

- 11 consecutive years of Fibre Channel Industry Leadership
- First to demonstrate 25Gb, 50Gb, and 100Gb Ethernet networking technologies

2014

- Introduced the first 25/40/50/100Gb Ethernet Controller
- Introduced QLogic® FastLinQ™ line of 10Gb Ethernet and Converged Network Adapters
- Acquired certain 10/40/100Gb Ethernet controller-related assets from Broadcom®
- Signed a broad technology alliance agreement with Brocade® and acquired its Fibre Channel and Converged Network Adapter business

2013

- Introduced industry's 1st FabricCache 8Gb PCIe-based Fibre Channel Adapter that caches SAN data to accelerate server I/O access

2012

- Introduced FlexSuite Adapters, which combine support for 16Gb Fibre Channel with 10Gb Ethernet on the same hardware
- Introduced industry's 1st 8Gb Fibre Channel quad-port low profile PCIe adapter
- QLogic 4/8Gb Fibre Channel and 10Gb Converged Network Adapters ship with OEM servers based on the Intel® Xeon® processor E5-2600

2010

- QLogic introduced four key, flexible, business-enabling I/O interconnect capabilities:
 - ConvergeFlex®: Concurrent Protocol Processing Services
 - VMflex®: Advanced Virtualization Services
 - FlexOffload®: Multiple Protocol Offload Services
 - SecureFlex: Data Security Services
- Introduced "Bullet" FCoE Switch ASIC with flex port technology supporting Fibre Channel, iSCSI, and FCoE data instantaneously

2009

- Acquired NetXen and Intelligent Ethernet Adapter products
- Introduced industry's 1st fully-integrated single-chip Converged Network Adapter with full FCoE offload, based on the breakthrough Network Plus Architecture

2008

- Introduced industry's 1st FCoE Converged Network Adapter
- Introduced industry's 1st end-to-end 8Gb network

2007

- Demonstrated industry's 1st FCoE SAN with NetApp
- Introduced industry's 1st transparent Fibre Channel blade server switch

2006

- 1st company to ship more than 1 million Fibre Channel Adapter ports in one year
- Named to NASDAQ Global Select Market

2005

- Acquired Troika Networks and storage virtualization products
- Introduced QLogic Global Services
- 1st company to ship more than 500,000 blade server adapter ports

2004

- Became market share leader for Fibre Channel Adapters
- Introduced industry's 1st stackable Fibre Channel Switch
- Introduced industry's 1st 10Gb Fibre Channel technology (FCoE)

2003

- Introduced industry's 1st Fibre Channel blade server switches and adapters
- QLogic 2Gb Fibre Channel Switches win Network Computing "Switch Product of the Year" award

2002

- QLogic 2Gb Fibre Channel Adapters win Network Computing "Overall Storage Product of the Year" award

2001

- Introduced industry's 1st 2Gb Fibre Channel Switch
- Acquired Little Mountain Group and iSCSI chip and adapter products
- Introduced iSCSI products

2000

- Introduced industry's 1st dual-port adapter on a chip
- Acquired Ancor Communications and switch products

1998

- Acquired Silicon Design Resources, Inc.

1997

- Introduced industry's 1st hard disk controller with embedded transceiver

1996

- Introduced industry's 1st embedded Fibre Channel transceiver

1994

- Founded and traded on NASDAQ under the symbol QLGC

QLOGIC OEM PARTNERS



RECENT THIRD-PARTY RECOGNITION FOR MARKET LEADERSHIP



Follow us: [f](#) [g+](#) [in](#) [t](#) [You Tube](#) [RSS](#) [B](#) Share: [f Share](#) [t Share](#) [g+ Share](#)

Corporate Headquarters QLogic Corporation 26650 Aliso Viejo Parkway Aliso Viejo, CA 92656 949-389-6000

International Offices UK | Ireland | Germany | France | India | Japan | China | Hong Kong | Singapore | Taiwan | Israel

© 2015 QLogic Corporation. Specifications are subject to change without notice. All rights reserved worldwide. QLogic, the QLogic logo, FastLinQ, ConvergeFlex, FabricCache, FlexLOM, FlexOffload, SecureFlex, and VMflex are trademarks or registered trademarks of QLogic Corporation. Broadcom is a registered trademark of Broadcom Corporation. Brocade is a registered trademark of Brocade Communications Systems, Inc. Cisco and the Cisco logo are trademarks or registered trademark of Cisco Systems, Inc. Dell and the Dell logo are trademarks or registered trademarks of Dell Inc. EMC and the EMC logo are registered trademarks of EMC Corporation. Fibre Channel Industry Association is a registered trademark of the Fibre Channel Industry Association (FCIA). HP and the HP logo are trademarks or registered trademarks of Hewlett-Packard Company. HUAWEI and the HUAWEI logo are trademarks of Huawei Technologies Co., Ltd. IBM and the IBM logo are registered trademark of International Business Machines Corporation. Intel and Xeon are registered trademarks of Intel Corporation. NetApp and the NetApp logo are trademarks or registered trademarks of NetApp, Inc. in the U.S. and/or other countries. Oracle and the Oracle Gold Partner logo are trademarks or registered trademarks of Oracle Corporation. PCI-SIG is a registered trademark of PCI-SIG. All other brand and product names are trademarks or registered trademarks of their respective owners. Information supplied by QLogic Corporation is believed to be accurate and reliable. QLogic Corporation assumes no responsibility for any errors in this brochure. QLogic Corporation reserves the right, without notice, to make changes in product design or specifications.